



Business Process Optimisation Plan

We are a team of Business Process Consultants, Recommended by both Smartsheet & Appsheet to design and implement state of the art workflow Apps and solutions, integrating with Outlook, Excel, Google & Apple,

- We offer expertise on an Hourly, Daily or Project basis
- Highly accredited Training - Remote or Onsite
- Support agreements and Software License deals



For New clients we seek an initial upfront payment of half of the expected work, then billing on a monthly or project basis. We work in all timezones with bases in the UK, EU, USA and Canada

Years of experience with hundreds of satisfied clients tell us we can achieve amazing results in just days and weeks. You not only see an immediate return on your investment in improved business systems, but we help you to create a culture of continuous improvement.

Classic Spreadsheets and Project plans may have served you well in the past, but now you can have Intuitive, collaborative workflow systems with easy visibility in Real Time, making your work easier, more efficient and delivering more results with less effort.

We have developed a number of Workflow Design Solutions that can be rapidly implemented or modified to suit YOUR NEEDS.

We have Smartsheet solutions for:

- Project Managing your client contracts
- Sales Leads to Signed contracts
- Crucial Deadline and Resource Planning
- Timesheets, Calendars
- Construction planning and Site synchronisation
- Mobile workers reporting in Real time
- Procurement and approvals
- Office Move and business expansion planning
- Human Resource Management & Scheduling
- Event planning for Sponsors, Exhibitors & Visitors
- Budget calculations and team feedback using ONE LIVE COPY.



See our recently launched 'Game Changer' [Smarter App solutions](#)

Implementing AppSheet alongside Smartsheet Excel or Google Sheets has allowed us to extend Smartsheet's capability, providing you with the ability to:

- Slice and dice your data according to who needs to see or edit it.
- Create the effect of a Relational Database which uses conditional logic to modify your work activities
- Dynamic dropdown capability - maintain one dynamic dropdown list, accessed by numerous other sheets
- Manage time more precisely by hour, minutes and seconds
- Split Tasks so they can be completed by multiple users

We are Smartsheet and Appsheet Recommended Consultants to the world in all time zones, Microsoft 365 Excel and Google Experts

See our website for case studies and client testimonials and more info

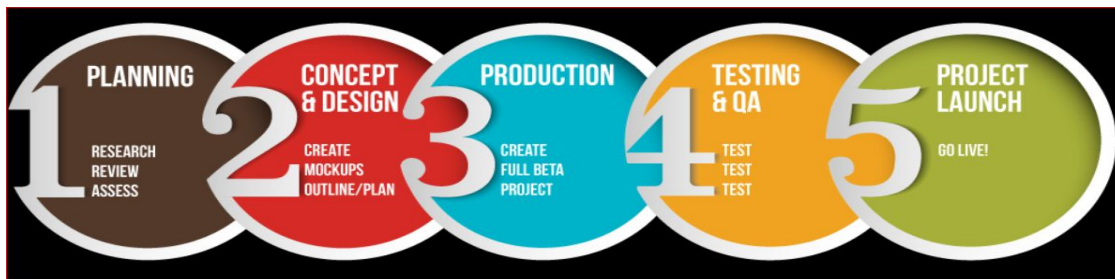
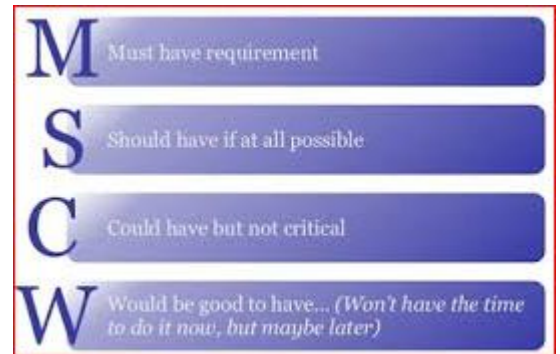
www.smarterbusinessprocesses.com



- Work offline for later Sync

Our Overall Strategy is...

- When gathering requirements, we prefer to adopt the “**MoSCoW**” evaluation measurement which grades those requirements into **Must** have, **Should** have, **Could** have and **Won’t** have..
- We prefer an **Agile Methodology** with short bursts of work and quick wins
- When Scoping and requirements gathering we understand your Data needs, how to interact with that data, who needs to use it, view it and how users need to benefit from an **easier workflow experience**.
- Once we have consensus on the potential solution, we build a Proof of Concept, concluding with Pilot or Production model, which will allow you and your team to test drive it over a few days, **take valuable feedback and modify before Rollout and implementation**.
- We propose that you budget for us to support you quite closely to begin with, then slowly withdraw as your team’s skills develop and confidence is gained.
- **Our initial Free consultation will establish an approximate budget For approval**
- Our time can be consumed in segments of 1 - 4 hours to allow for “Pause for thought” and to maintain your pace of work within a busy office. We can also respond at speed!



Our Fees and likely costs Summary:-

The above procedure can be implemented as you require and agreed in advance....

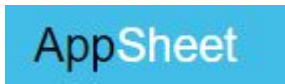
- **Our Hourly rates are £95 GBP €110 Euro \$125 USD**
- **Our whole day rates of £760 €850 Euro or \$1000 USD**
- **For new clients we seek 50% upfront payment**, then remaining 50% payment on completion.
- **A Typical Smartsheet implementation would be Three to Five days** and less if we can use a pre packaged solution that can be modified to suit your exact needs?
- Further work can be billed and settled on a monthly basis in arrears.

Smartsheet and Appsheet User Licenses provided by us!

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Smarter Apps

pre Packaged for Value and speed of implementation

Work Smarter – more efficiently – with one of our ‘Off the shelf’ App Solutions

Mobile Apps are more important than ever for businesses striving to engage with their consumers, employees, operations and suppliers using virtually any device.



By using your existing sheets, workflow and logic, we can help you build a mobile app that combines data between your sheets at a fraction of the cost of traditional mobile app development Turn your spreadsheets (Excel, Google Sheets, Smartsheets) into a relational database using mobile apps

- Team Timesheet
- Team Project Timesheet
- Team Sales Leads to actual sales
- Excel/Google to Smartsheet Data Refresh
- Enterprise Asset Tracking/Chain of Custody



Prices start at Just £1000 + monthly Licenses and support
<http://smarterbusinessprocesses.com/smarter-apps/>

SBP Smartsheet Training Academy

Online Personalised One 2 One Screenshare Smartsheet training

- Smartsheet Light – Personalised One 2 One, Online Training Course – Initial Smartsheet Discovery, Designing new sheets and workflows plus appreciation of Managing Projects in Smartsheet
- Smartsheet Champion – Personalised One to One Online Training Course – Advanced training in Managing Projects and Workflows in Smartsheet plus SuperUser Training

Prices From £450 Light 4 Modules to £950 Champion 9 Modules or £125 per module

Onsite Smartsheet Training

- Smartsheet Discovery – (1 or 2 day course)
- Getting to Grips with Project Management in Smartsheet
- Smartsheet Masterclass – Understanding Smartsheet in detail
- Advanced Smartsheet Super User – (1 or 2 day course)

We can provide a mix of Best Practice Consultancy and optimal designs coupled with the Training to implement those solutions For clients in the UK for £850 + expenses. Europe and USA/ Canada by quotation.

See More OR Call +44 (0) 1937 541 553 or email richardr@smarterbusinessprocesses.com

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